

BFW joins hand with Matec Maschinenbau and Spinner Werkzeugmaschinenfabrik

The suppliers of sophisticated machine tools in India, Bharat Fritz Werner (BFW) has enhanced its portfolio with the addition of Matec Maschinenbau and Spinner Werkzeugmaschinenfabrik. Celebrating its Golden Jubilee this year, BFW's product basket consists of 400 variants of machine tools; the product offering becomes more fulfilling for customers with the addition of turning products from Spinner and Matec machining centres with travelling column, universal milling head, gantry and swivel table options. The new bonds of alliance were disclosed in two separate press conferences at the EMO 2011 ground in Hannover.

Spinner's Director, Axel Spinner, and BFW's Vice Chairman, S N Mishra, informed that the decision to sell and service all Spinner products in India only through BFW far exceeds just distribution realignment, and is actually a strategic



S N Mishra and Erich Unger at the Matec stand in EMO 2011

alliance between the two companies. Spinner said that the alliance meets the critical need to fully develop the Spinner potential in one of the key markets in the world. The alliance has come in force since September 01, 2011. Spinner, manufacture of comprehensive range of CNC turning machines and machining centres with three manufacturing facilities in Germany and Turkey, has a production capacity of 1,500 machines per year.

Talking about the alliance Erich Unger, Founding Chief, Matec Maschinenbau, said "BFW had become the major stake



Axel Spinner and S N Mishra at the Spinner stand in EMO 2011

holder in the company. His advancing age and the absence of a successor forced the decision. The two companies were in touch for several years before signing on the dotted line." "BFW would prefer to create least ripples – Unger will continue as Managing Director, and Matec will continue to sport individual identity. Having been incorporated with German techno-commercial collaboration, BFW is well aware of German work ethics and respects the sentiments of Matec employees, customers and vendors," Mishra added.

CGTech organises VERICUT Users' Exchange

CGTech, a leader in numerical control (NC/CNC) simulation, verification, optimisation, and analysis software technology for manufacturing organised its first *VERICUT* Users' Exchange in Bengaluru. The event was organised to have a direct interaction with the users of *VERICUT* software. The event was attended by various customers using this technology to learn and exchange ideas on the advancement of the new technology. "We host VUE meetings

all across the world and show how other customers in 55 countries of the world are using this technology. The core purpose of our product is to eliminate the process of doing test part on the expensive machines which save time and materials and



Bryan Jacobs

helps manufacture quality product with no wastage," said Bryan Jacobs, Marketing Communications Manager, CGTech Ltd.

The event discussed various aspects of the new *VERICUT 7.1* technology giving demos of new features attached with this technology. The industry was also given an overview of the upcoming technologies including *VERICUT 7.2* along with giving tips and tricks to the tool managers on turning tool assemblies, DXF import, Stack/Auto Gage Offset etc.

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